## Ground Covers Unlimited







#### We couldn't have done it without all these people, and MANY more!



# Cornus canadensis 2018 Landscape Ontario Growers **Awards of Excellence Winner**

# 40 Years? Holy sh\*t, we made it!

I never imagined writing an intro to our catalogue celebrating 40 years in the nursery business. It's strange because it doesn't seem as if it's been that long, but apparently "I'm getting old". I guess it would be customary to reflect on our professional accomplishments at this time. But what qualifies?

Certainly being a current part of the industry counts, as does the commitment to the production of a specific line of plant materials that meet commercial standards. The 2018 Landscape Ontario Growers Award for our Cornus canadensis represents 25+ years figuring out a once-unavailable species for the trade, as are many others we now regularly produce. Awards, profit margins and the resulting material things can be tallied as the obvious signs of success, but underlying all of it are the people connected to us and the nursery. In the past, I have considered people to be a variable no different than fertilizer or delivery schedules. However, as the years have passed, it has become apparent that we have had a cumulative effect on people.

With some customers, our regular interactions are now with the grandchildren of those who we first sold to. This is not unusual in small business, but is a testament to any nursery's reputation. I feel there is a genuine respect for us and the commitment we make to everyone we call a customer, be it on their 1st or 100th order. Honesty and consistency have been and will always be our strength. Supposedly texting and "eblasts" help the grandkids manage things now too, but that's Melissa and Sandy's forte.

But there's far more than just the orders filled, because so many people, over so many years, have become our good friends. Their personal stories and life events have been shared, both happy and sad, with Sandy directly or with us wholly. Shipping season doubles as my "FaceTime". It's surprising how much you can catch up on loading a few trays of plants into a pickup. These kinds of friendships are a true accomplishment and we hope they last another 40 years. Who else will we reminisce with in the nursing home?

Beyond our core supervisory team, there have also been quite a few staff. The younger ones have often been greatly frustrating; some came with a good work ethic which improved when exposed to an organized, disciplined operation. Others didn't, and their time here was equated with belonging to a penal colony. For some strange reason, many have stayed in touch and years later they acknowledge that their time here was a memorable learning experience. So after all, we did have a positive influence on them, and that they might pass those lessons onto their kids is something to be pleased with.

And finally our children, who were much closer to the picture and have constantly wondered, quietly or loudly, why it seems as if I have chosen to do everything the hardest way possible. According to them, everything can be computerized, mechanized and automated. They have had, and continue to have, many good ideas, but as they too get older, the values that started and still define this business help them to understand my approach. The nursery has required many sacrifices and given rewards, the costs of which they are well aware. And yet they still want to be close, not just to eat out of our fridge. We are proud of all they have done and are doing, for themselves and for others.

So in summary, the thing I viewed as just another variable has become our greatest accomplishment, produced many happy memories, provided comfort and returned support. This business has made good people better, and keeps great people around us.

It is proof once again that a nursery can be so much more than just a nursery, if you want it to be.

Thank you and hope to see you this season,

Ted Spearing







# Unlimited na

We do our best so you can do yours. Got guestions? Call us. Quick add-on to an order or need a photo of a crop to show a client? Text us. We are ready to help.

#### How to Order or Request a Quote

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Hours	Monday—Satu	urday, 9 am–5 pm
Office	1—	-705–277–3005
Sandy's Cell (text frie	ndly) 1-	-705-340-1034
Melissa's Cell (text fri	endly) 1-	-416—909—9755
Fax	1-	_705_277_9213
Email	groundcoversun	limited@gmail.com

Purchase orders will be honoured for 14 days from issue date. To reserve material beyond two weeks, a deposit must be made.

#### **Delivery & Freight**

Pick-up is welcome during business hours. Delivery and freight will be quoted prior to shipping.

#### **Custom Coloured Tags**

Add \$0.15/pot Cost of colour tags

#### Credits & Refunds for Reusable Materials

Available upon return of our pots and trays; must be in good condition.

#### **Prices**

HST Reg. No. R137487849. Prices effective Jan. 1 to Dec. 31, 2019 and do not include tags, boxing, taxes or delivery. Discounts apply to single orders and are not cumulative.







### **Spacing Guide**

FOR LANDSCAPE COVERAGE IN APPROX. TWO SEASONS



30 cm 0.C.

#### Using 4" / 10 cm pots

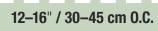
Ajuga / Aquilegia Most Natives Bloodroot Sedum Bunchberry Sweet Woodruff Thyme Ferns Dwarf Geranium Vinca (cultivars) Viola L<sub>amium</sub> Wintergreen





Spreading Canadian Quality Since 1979





#### \* AVAILABLE IN 1 GALLON

Canada Anemone Bearberry\* Bigroot Geranium\* Daylilies\* Euonymus\*

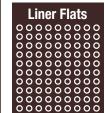
Using 4" / 10 cm pots English Ivy\* Lysimachia Pachysandra Vinca (species) Wood Poppy\*



45-60 cm O.C.

#### **Instant Gratification 1 Gallon**

English lvy Bearberry Hostas Bigroot Geranium Wood Poppy Daylilies Euonymus





8-10" O.C. or 20-25 cm

Pachysandra Vinca (species)

Euonymus English lvy

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2019 Fine print. Apologies to those who need glasses.

30 day NET terms are extended to those customers with an established record of prompt payment in the past. New customers placing an order for the first time are C.O.D. Payment can be made by cash, certified cheque, Interac or credit card. Further orders will be subject to C.O.D. terms until a credit record and references are established. Accounts not paid with respect to 30 day NET terms are subject to cancellation of such privileges at our discretion. Overdue accounts are subject to 1.5% interest charges per month. VISA and Mastercard payment is offered to all customers. Existing customers on 30 day NET terms cannot pay with credit card at the end of their NET 30 terms. Pick-up of stock is welcomed; arrangements for pick-up to be mutually agreed upon. Prices in this catalogue are subject to change without notice. Pricing and discounts apply on a per-order basis. Orders subject to delivery charges as applicable at time of shipping. Rates subject to change without notice. Boxing/packing charges where applicable, charged at cost. All orders are accepted on the understanding that the purchaser agrees to the terms and conditions as listed above.

# = spec	lanting uide I number of cies within group in that characteristic	Ajuga	Anemone	Bearberry	Bloodroot	Bunchberry	Daylilies	Euonymus	Ferns	Geranium	Gingers	English Ivy	Lamium	Lily of the Valley	Lysimachia	Pachysandra	Sedum	Sweet Woodruff	Thyme	Vinca	Viola	Wintergreen	Wood Poppy
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	Wet to Bog					+			3						+								
Light	Full Sun	+	+	+			+	+		+		+					+		+	+	+		
	Part Shade	+	+		+	+	+	+	+	+	+	+	+	+	+	+		+		+	+	+	+
	Heavy Shade				+	+			+		+	+	+	+	+	+				+	+	+	
Soil Type	Sandy	+	+	+		+	+			+	+	+	+				+	+	+	+	+	+	
	Loam	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+	+
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	Rocky			+			+		2	+	+						+		+				
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	Alkaline	+	+		+		+	+	7	+		+	+	+	+		+	+	+	+	+		+
	Green Roof			+			+	+		+		+			+		+		+	+	+		
	Xeriscaping			+						+			+				+	+	+		+		
Specific Use	Naturalizing		+	+	+	+			+	+	+										+	+	+
	Urban Sites	+	+				+	+		+		+	+	+	+	+	+	+	+	+	+	+	
	Water Sides	+	+			+	+		+		+			+	+						+		
	Pollinators	+	+	+	+	+				+			+	+		+	+	+	+		+	+	+
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	Cascade			+					1			+			+					+			
	Evergreen			+		+		+	2	+		+				+			+	+		+	





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